SPECIAL PROFIT OPPORTUNITIES FOR CALIFORNIA ELECTRICAL CONTRACTORS

## TOUGH TIMES TOUSHER SOLUTIONS



The COVID-19 pandemic is changing the way we work. For many of us, these are tough times. But I'm here to tell you that there are tougher solutions you can use to profit from the opportunities right in front of you.

I'm Bruce Lonie, president of *POWERetc* Corporation. For over 35 years, I've been working with electrical contractors to provide *the right gear and the support you need* to conduct energy surveys, panel capacity studies and power quality analysis. Best of all, we have these units in stock for purchase or rent.

## There are facilities out there – and I'm guessing some are your clients – that need help right now:

 Hospitals and medical facilities are expanding or adding resources to handle the influx of cases.

Adding new equipment requires

an OSHPD Panel Capacity
study. The ideal tool is
the METSyS Panel
Capacity Analyzer (PCA),
exclusively available
in North America from
POWERetc. The device
has a built-in, rechargeable battery providing
operation for a minimum

of 72 hours (adequate for OSHPD studies). *POWERetc*'s proprietary report generator is designed to take the data recorded and produce a complete report including details of planned load

additions and removals.

Manufacturing facilities are adding or repurposing automated equipment in response to demand for specific products. Assuring power quality and balancing energy consumption are critical. The PQube 3 Rugged is the most economical, and efficient way to monitor power. It's equipped with a built-in cellular modem so you only need to make two trips to the job site – once to install and once to take down. This time and labor-saving

feature allows for remote setup and reports to be sent automatically by email. It is ideal for monitoring and reporting on all aspects of power - for individual loads, or an entire plant.







